B.1aa. TK-12 Fully Credentialed Teachers – per Education Code 45023.1 (2018-2019 School Year) – 4% Increase

Class Occupation	Years of Service	July 1, 2018 184 Work Day	QTEA Add-on	LWE Add-on	July 1, 2018 184 Work Day Annual Salary
Salary	1	55,461	1,897	3,882	61,240
Schedule I	2	56,193	1,803	3,934	61,930
	3	56,920	1,811	3,984	62,715
B6	4	57,654	1,915	4,036	63,605
Requirements	5	58,382	2,022	4,087	64,491
For	6	59,109	2,130	4,138	65,377
Placement	7	59,841	2,236	4,189	66,266
	8	60,571	2,343	4,240	67,154
Bachelor	9	61,302	2,449	4,291	68,042
Degree	10	62,030	2,555	4,342	68,927
	11	63,179	2,322	4,423	69,924
	12	65,410	1,208	4,579	71,197
	13	67,638	94	4,735	72,467

Class Occupation	Years of Service	July 1, 2018 184 Work Day	QTEA Add-on	LWE Add-on	July 1, 2018 184 Work Day Annual Salary
Salary	1	56,193	4,303	3,934	64,430
Schedule II	2	56,920	4,461	3,984	65,365
	3	57,654	4,615	4,036	66,305
B7	4	58,382	4,772	4,087	67,241
Requirements	5	59,109	4,930	4,138	68,177
For	6	59,841	5,086	4,189	69,116
Placement	7	60,779	4,824	4,255	69,858
D. D. GOTT	8	63,195	3,359	4,424	70,978
BA Plus 30 Units	9	65,609	2,145	4,593	72,347
	10	68,026	1,179	4,762	73,967
	11	70,440	716	4,931	76,087
	12	72,858	751	5,100	78,709
	13	72,858	751	5,100	78,709
	14	72,858	751	5,100	78,709
	15	72,858	751	5,100	78,709

Notes:

- One-time Retention Bonus during the fifth year in SFUSD (B7 and B8 pay scales) \$2,500
- One-time Retention Bonus during the ninth year in SFUSD (B8 pay scales) \$3,000
- Teachers designated as Master Teacher \$2,500
- Teachers working at High Potential Schools up to \$2,000
- Teachers working in Hard to Fill subject areas \$1,000
- National Board Certification \$5,000

B.1ba. TK-12 Fully Credentialed Teachers – per Education Code 45023.1 (2018-2019 School Year) – 4% Increase

Class Occupation	Years of Service	July 1, 2018 184 Work Day	QTEA Add-on	LWE Add-on	July 1, 2018 184 Work Day Annual Salary
Salary	1	57,654	5,115	4,036	66,805
Schedule III	2	58,382	5,722	4,087	68,191
	3	59,109	6,330	4,138	69,577
B8	4	61,032	6,367	4,272	71,671
Requirements	5	64,019	5,438	4,481	73,938
For	6	67,004	4,510	4,690	76,204
Placement	7	69,994	3,580	4,900	78,474
-	8	72,981	2,651	5,109	80,741
BA	9	75,968	1,723	5,318	83,009
Plus 60 Units	10	78,954	1,093	5,527	85,574
	11	81,941	1,000	5,736	88,677
	12	81,941	2,500	5,736	90,177
	13	81,941	2,500	5,736	90,177
Career	14	84,927	2,070	5,945	92,942
Increment	15	84,927	2,070	5,945	92,942
A	16	84,927	2,070	5,945	92,942
Career	17	87,911	2,143	6,154	96,208
Increment	18	87,911	2,143	6,154	96,208
В	19	87,911	2,143	6,154	96,208
Career	20	90,901	2,423	6,363	99,687
Increment	21	90,901	2,423	6,363	99,687
C	22	90,901	2,423	6,363	99,687
Career	23	93,888	2,649	6,572	103,109
Increment	24	93,888	2,649	6,572	103,109
D	25	93,888	2,649	6,572	103,109
Career	26	96,871	3,223	6,781	106,875
Increment	27	96,871	3,223	6,781	106,875
E	28	96,871	3,223	6,781	106,875

Notes:

- One-time Retention Bonus during the fifth year in SFUSD (B7 and B8 pay scales) \$2,500
- One-time Retention Bonus during the ninth year in SFUSD (B8 pay scales) \$3,000
- Teachers designated as Master Teacher \$2,500
- Teachers working at High Potential Schools up to \$2,000
- Teachers working in Hard to Fill subject areas \$1,000
- National Board Certification \$5,000

 $B.3aa.\ TK-12\ Intern/Emergency\ and\ other\ Non-Credential\ Teachers\ (2018-2019\ School\ Year)-4\%\ Increase$

Class Occupation	Years of Service	July 1, 2018 184 Work Day Base	LWE Add-on	July 1, 2018 184 Work Day Annual Salary
Salary	1	48,909	3,424	52,333
Schedule I	2	48,909	3,424	52,333
C6	3	49,275	3,449	52,724
Requirements For	4	49,642	3,475	53,117
Placement	5	50,004	3,500	53,504
Bachelor Degree	6	50,370	3,526	53,896

Class Occupation	Years of Service	July 1, 2018 184 Work Day Base	LWE Add-on	July 1, 2018 184 Work Day Annual Salary
Salary	1	49,276	3,449	52,725
Schedule II	2	49,276	3,449	52,725
C7	3	49,642	3,475	53,117
Requirements For	4	51,117	3,578	54,695
Placement	5	53,532	3,747	57,279
BA Plus 30 Units	6	55,947	3,916	59,863

Class Occupation	Years of Service	July 1, 2018 184 Work Day Base	LWE Add-on	July 1, 2018 184 Work Day Annual Salary
Salary	1	52,074	3,645	55,719
Schedule II	2	52,074	3,645	55,719
C8	3	55,061	3,854	58,915
Requirements For	4	58,049	4,063	62,112
Placement	5	61,032	4,272	65,304
BA Plus 60 Units	6	64,019	4,481	68,500